

**JEWISH FEDERATION OF ST. LOUIS**  
**CONSOLIDATED FINANCIAL STATEMENTS**  
**AND SUPPLEMENTAL INFORMATION**  
**YEARS ENDED DECEMBER 31, 2016 AND 2015**

**JEWISH FEDERATION OF ST. LOUIS  
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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Jewish Federation of St. Louis  
St. Louis, Missouri

### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of the Jewish Federation of St. Louis (a Missouri not-for-profit corporation) and subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2016 **and 2015**, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### ***Management's Responsibility for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

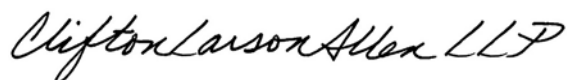
In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Jewish Federation of St. Louis and subsidiaries as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Report on Supplementary Information**

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information on pages 35 through 39 is presented for purposes of additional analysis of the consolidated financial statements and is not a required part of the consolidated financial statements. The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

***Prior Period Adjustment***

As discussed in Note 18 to the consolidated financial statements, management discovered an error in a prior year resulting in the understatement of net assets as of January 1, 2015, subsequent to the issuance of the previous auditor's reports for December 31, 2015 and 2014 dated June 7, 2016 and August 3, 2015, respectively. A prior period adjustment has been made to correct for the error. Our opinion is not modified with respect to this matter.



**CliftonLarsonAllen LLP**

St. Louis, Missouri  
June 5, 2017

**JEWISH FEDERATION OF ST. LOUIS**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**DECEMBER 31, 2016 AND 2015**

	2016	Restated 2015
<b>ASSETS</b>		
Cash and Cash Equivalents	\$ 1,065,052	\$ 1,714,519
Receivables:		
Campaign Pledges, Net of Allowance (Note 2)	1,238,943	1,359,007
Accrued Interest	17,462	26,578
Other	406,883	742,013
Prepaid Expenses	170,114	351,927
Allocations Paid in Advance	1,500,000	1,548,115
Building and Equipment, Net (Note 5)	3,123,231	2,862,163
Notes Receivable (Note 6)	8,673,437	10,828,596
Contributions Receivable, Net (Note 3)	7,351,341	4,193,207
Long-Term Investments (Note 7)	138,265,763	128,778,973
	<b>\$ 161,812,226</b>	<b>\$ 152,405,098</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>LIABILITIES</b>		
Accounts Payable:		
Beneficiary Agencies	\$ 2,083,296	\$ 1,891,408
The Jewish Federations of North America	51,986	20,899
Other Campaigns	-	23,054
Other	234,541	451,024
Grants Payable (Note 8)	4,417,468	1,895,706
Accrued Expense	554,522	557,470
Accrued Pension Obligation (Note 13)	2,810,500	2,956,841
Obligations to Beneficiaries Under Split-Interest Agreements (Note 9)	1,764,803	1,930,534
Line of Credit (Note 10)	617,871	1,617,219
Note Payable (Note 11)	7,613,437	10,747,693
Funds Held in Custody for Others (Note 12):		
Pooled Investments	16,731,005	14,615,555
Split-Interest Agreements (Note 9)	354,808	355,209
Passport to Israel	647,177	648,611
Other	956,867	904,474
Total Liabilities	38,838,281	38,615,697
<b>NET ASSETS</b>		
Unrestricted:		
Undesignated:		
Net Investment in Building and Equipment	3,123,231	2,862,163
Undesignated	(7,134,241)	(6,087,979)
Board-Controlled Endowments and Other:		
Philanthropic Funds	8,409,490	7,243,666
Board Designated as Endowment	8,463,287	8,349,536
Board Designated as Future Use	27,905,907	27,567,183
Other	34,579,249	31,039,983
Total Unrestricted	75,346,923	70,974,552
Restricted:		
Temporarily (Note 17)	21,083,535	19,506,036
Permanently (Note 16 and 17)	26,543,487	23,308,813
Total Net Assets	122,973,945	113,789,401
Total Liabilities and Net Assets	<b>\$ 161,812,226</b>	<b>\$ 152,405,098</b>

See accompanying Notes to Consolidated Financial Statements.

**JEWISH FEDERATION OF ST. LOUIS**  
**CONSOLIDATED STATEMENT OF ACTIVITIES**  
**YEAR ENDED DECEMBER 31, 2016**

	Unrestricted			Restricted		
	General Operating	Board-Controlled Endowments and Other	Total	Temporarily	Permanently	Total
<b>REVENUES, GAINS, AND OTHER SUPPORT</b>						
Pledges:						
Regular Campaign:						
Pledges Received in the Current Year	\$ 9,160,032	\$ -	\$ 9,160,032	\$ 2,502	\$ -	9,162,534
Pledges Received in the Prior Year	416,254	-	416,254	(416,254)	-	-
Pledges Restricted for Subsequent Year	-	-	-	572,717	-	572,717
Total Regular Campaign	9,576,286	-	9,576,286	158,965	-	9,735,251
Annual Campaign: Designated	5,000	-	5,000	4,500	-	9,500
Other Campaigns	68,015	-	68,015	-	-	68,015
Friends of Holocaust Campaign	210,701	-	210,701	-	-	210,701
Friends of the Saul Brodsky Library Campaign	12,655	-	12,655	-	-	12,655
Less: Amounts Derived from Board-Controlled Funds	(440,387)	(1,847,989)	(2,288,376)	-	-	(2,288,376)
Net Campaigns	9,432,270	(1,847,989)	7,584,281	163,465	-	7,747,746
Contributions, Bequests and Gifts	104,316	9,697,496	9,801,812	724,494	3,234,674	13,760,980
Government Grants	195,852	-	195,852	-	-	195,852
United Way of Greater St. Louis, Inc.	162,878	-	162,878	-	-	162,878
Other Grants	371,868	-	371,868	99,000	-	470,868
Services to Beneficiary Agencies	73,551	-	73,551	-	-	73,551
Other Income	327,066	-	327,066	-	-	327,066
Investment Income	(133,472)	2,068,617	1,935,145	343,902	-	2,279,047
Net Gain on Investments	14,920	6,186,906	6,201,826	2,477,094	-	8,678,920
Change in Value of Split-Interest Agreements	-	-	-	59,572	-	59,572
Net Assets Released from Restrictions:						
Program	1,340,986	182,204	1,523,190	(1,523,190)	-	-
Other	779,775	-	779,775	(779,775)	-	-
Reclassification from Board and Donor Restricted Endowments, Net	2,721,086	(2,734,023)	(12,937)	12,937	-	-
Total Revenues, Gains, and Other Support	15,391,096	13,553,211	28,944,307	1,577,499	3,234,674	33,756,480
<b>APPROPRIATIONS AND PROGRAM EXPENSES</b>						
Appropriations:						
Unrestricted:						
Local Agencies	2,462,739	-	2,462,739	-	-	2,462,739
Israel and Oversees	1,699,176	-	1,699,176	-	-	1,699,176
National Agencies	116,451	-	116,451	-	-	116,451
Strategic Program Grants:						
Ensuring the Jewish Future	293,681	-	293,681	-	-	293,681
Caring for Jews in Need - Domestic	649,715	-	649,715	-	-	649,715
Caring for Jews in Need - Overseas	659,171	-	659,171	-	-	659,171
Community Engagement	318,118	-	318,118	-	-	318,118
Jewish Federation of North America - Dues	358,535	-	358,535	-	-	358,535
Reserve Fund	17,256	-	17,256	-	-	17,256
Endowment and Foundation Distributions:						
Beneficiary and Other Local Agencies	412,097	1,213,209	1,625,306	-	-	1,625,306
National Agencies	25,242	5,614,273	5,639,515	-	-	5,639,515
Distributions to Charitable Organizations	49,552	1,385,356	1,434,908	-	-	1,434,908
Other Campaigns	5,000	-	5,000	-	-	5,000
Total Appropriations	7,066,733	8,212,838	15,279,571	-	-	15,279,571
Other Program Expenses:						
Planning and Appropriations	1,335,001	-	1,335,001	-	-	1,335,001
Community Development	4,001,323	-	4,001,323	-	-	4,001,323
Holocaust Museum and Community Library	694,616	-	694,616	-	-	694,616
Total Program Expenses	6,030,940	-	6,030,940	-	-	6,030,940
Total Appropriations and Program Expenses	13,097,673	8,212,838	21,310,511	-	-	21,310,511
<b>OPERATING EXPENSES</b>						
Philanthropy	1,858,002	-	1,858,002	-	-	1,858,002
Management and General	1,373,544	182,808	1,556,352	-	-	1,556,352
Total Operating Expenses	3,231,546	182,808	3,414,354	-	-	3,414,354
Total Appropriations and Expenses	16,329,219	8,395,646	24,724,865	-	-	24,724,865
Changes in Net Assets Before Pension Changes	(938,123)	5,157,565	4,219,442	1,577,499	3,234,674	9,031,615
Pension Related Change Other than						
Net Periodic Cost, Net Gain (Note 13)	152,929	-	152,929	-	-	152,929
Changes in Net Assets	(785,194)	5,157,565	4,372,371	1,577,499	3,234,674	9,184,544
Net Assets at Beginning of Year	(3,225,816)	74,200,368	70,974,552	19,506,036	23,308,813	113,789,401
Net Assets at End of Year	\$ (4,011,010)	\$ 79,357,933	\$ 75,346,923	\$ 21,083,535	\$ 26,543,487	\$ 122,973,945

See accompanying Notes to Consolidated Financial Statements.

**JEWISH FEDERATION OF ST. LOUIS  
CONSOLIDATED STATEMENT OF ACTIVITIES  
YEAR ENDED DECEMBER 31, 2015**

	Unrestricted			Restricted		
	General Operating	Board-Controlled Endowments and Other	Total	Temporarily	Permanently	Total
<b>REVENUES, GAINS, AND OTHER SUPPORT</b>						
Pledges:						
Regular Campaign:						
Pledges Received in the Current Year	\$ 8,874,404	\$ -	\$ 8,874,404	\$ -	\$ -	\$ 8,874,404
Pledges Restricted for Subsequent Year	-	-	-	416,254	-	416,254
Pledges Received in the Prior Year	455,103	-	455,103	(455,103)	-	-
Total Regular Campaign	9,329,507	-	9,329,507	(38,849)	-	9,290,658
Annual Campaign: Designated	5,000	-	5,000	188,700	-	193,700
Other Campaigns	75,214	-	75,214	-	-	75,214
Friends of Holocaust Campaign	122,352	-	122,352	-	-	122,352
Friends of the Saul Brodsky Library Campaign	18,662	-	18,662	-	-	18,662
Less: Amounts Derived from Board-Controlled Funds	(564,757)	(1,522,952)	(2,087,709)	(25,000)	-	(2,112,709)
Net Campaigns	8,985,978	(1,522,952)	7,463,026	124,851	-	7,587,877
Contributions, Bequests and Gifts	305,418	3,296,358	3,601,776	652,685	490,134	4,744,595
Government Grants	93,106	-	93,106	-	-	93,106
United Way of Greater St. Louis, Inc.	173,951	-	173,951	-	-	173,951
Other Grants	123,434	-	123,434	-	-	123,434
Services to Beneficiary Agencies	171,870	-	171,870	-	-	171,870
Other Income	229,936	-	229,936	-	-	229,936
Excess of Assets Acquired and Liabilities Assumed in						
Donation of Central Agency for Jewish Education (Note 1)	(121,839)	112,210	(9,629)	286,335	243,711	520,417
Investment Income	(112,016)	2,631,252	2,519,236	584,464	-	3,103,700
Net Gain (Loss) on Investments	56,058	(3,903,005)	(3,846,947)	(1,996,216)	-	(5,843,163)
Change in Value of Split-Interest Agreements	-	-	-	(74,699)	-	(74,699)
Net Assets Released from Restrictions:						
Program	1,933,968	-	1,933,968	(1,933,968)	-	-
Other	962,028	-	962,028	(962,028)	-	-
Reclassification from Board and Donor Restricted						
Endowments, Net	2,390,611	(2,412,940)	(22,329)	22,329	-	-
Total Revenues, Gains, and Other Support	15,192,503	(1,799,077)	13,393,426	(3,296,247)	733,845	10,831,024
<b>APPROPRIATIONS AND PROGRAM EXPENSES</b>						
Appropriations:						
Unrestricted:						
Local Agencies	2,468,589	-	2,468,589	-	-	2,468,589
Israel and Overseas	2,092,721	-	2,092,721	-	-	2,092,721
National Agencies	116,422	-	116,422	-	-	116,422
Strategic Program Grants:						
Ensuring the Jewish Future	815,564	-	815,564	-	-	815,564
Caring for Jews in Need - Domestic	533,161	-	533,161	-	-	533,161
Caring for Jews in Need - Overseas	498,271	-	498,271	-	-	498,271
Community Engagement	149,175	-	149,175	-	-	149,175
Jewish Federation of North America - Dues	352,635	-	352,635	-	-	352,635
Reserve Fund	13,900	-	13,900	-	-	13,900
Endowment and Foundation Distributions:						
Beneficiary and Other Local Agencies	387,106	2,337,535	2,724,641	-	-	2,724,641
National Agencies	47,487	235,804	283,291	-	-	283,291
Distributions to Charitable Organizations	79,759	1,205,666	1,285,425	-	-	1,285,425
Other Campaigns	54,955	-	54,955	-	-	54,955
Total Appropriations	7,609,745	3,779,005	11,388,750	-	-	11,388,750
Other Program Expenses:						
Planning and Appropriations	1,051,709	-	1,051,709	-	-	1,051,709
Community Development	1,363,769	-	1,363,769	-	-	1,363,769
Holocaust Museum and Community Library	945,230	-	945,230	-	-	945,230
Total Program Expenses	3,360,708	-	3,360,708	-	-	3,360,708
Total Appropriations and Program Expenses	10,970,453	3,779,005	14,749,458	-	-	14,749,458
<b>OPERATING EXPENSES</b>						
Philanthropy	2,313,551	-	2,313,551	-	-	2,313,551
Marketing and Communications	875,831	-	875,831	-	-	875,831
Building Operations	308,289	-	308,289	-	-	308,289
Management and General	1,898,722	55,648	1,954,370	-	-	1,954,370
Total Operating Expenses	5,396,393	55,648	5,452,041	-	-	5,452,041
Total Appropriations and Expenses	16,366,846	3,834,653	20,201,499	-	-	20,201,499
Changes in Net Assets Before Pension Changes	(1,174,343)	(5,633,730)	(6,808,073)	(3,296,247)	733,845	(9,370,475)
Pension Related Change Other than						
Net Periodic Cost, Net Loss	289,312	-	289,312	-	-	289,312
Changes in Net Assets	(885,031)	(5,633,730)	(6,518,761)	(3,296,247)	733,845	(9,081,163)
Net Assets at Beginning of Year (Restated)	(2,340,785)	79,834,098	77,493,313	22,802,283	22,574,968	122,870,564
Net Assets at End of Year (Restated)	\$ (3,225,816)	\$ 74,200,368	\$ 70,974,552	\$ 19,506,036	\$ 23,308,813	\$ 113,789,401

See accompanying Notes to Consolidated Financial Statements.

**JEWISH FEDERATION OF ST. LOUIS**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**YEARS ENDED DECEMBER 31, 2016 AND 2015**

	2016	2015
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in Net Assets	\$ 9,184,544	\$ (9,081,163)
Adjustments to Reconcile Change in Net Assets to Net Cash Used by Operating Activities:		
Depreciation	310,989	300,476
Contributions Restricted for Long-Term Purposes	(3,234,674)	(490,134)
Excess of Assets Acquired Over Liabilities Assumed in Donation of Central Agency of Jewish Education	-	(520,417)
Pension Related Changes Other than Net Periodic Cost	(152,929)	(289,312)
Provision for Recovery of Uncollectible Receivables	54,475	154,000
Net Investment (Gain) Loss	(8,678,920)	5,843,163
Change in Discount on Contribution Receivable	(1,504,185)	(113,801)
Change in Discount on Grants Payable	(176,562)	(35,628)
Change in Value of Split-Interest Agreements	(59,572)	74,699
Change in Assets and Liabilities:		
Decrease in Receivables	(1,244,115)	(75,248)
Increase (Decrease) in Prepaid Expenses	181,813	(77,905)
Increase (Decrease) in Allocations Paid in Advance	48,115	(20,077)
Decrease in Accounts Payable	(16,562)	(393,151)
Increase in Grants Payable	2,698,324	656,355
Increase in Accrued Expense	3,640	637,367
Increase (Decrease) in Obligations Under Split-Interest Agreements	269,680	(120,594)
Increase (Decrease) in Funds Held in Custody for Others	2,166,008	(1,898,983)
Net Cash Used by Operating Activities	(149,931)	(5,450,353)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Collections of Notes Receivable	3,155,159	3,284,540
Payments for Notes Receivable	(1,000,000)	-
Purchases of Building Improvements and Equipment	(572,056)	(422,676)
Excess of Assets Acquired Over Liabilities Assumed in Donation of Central Agency of Jewish Education	-	520,417
Purchase of Long-Term Investments	(140,895,259)	(22,976,731)
Proceeds from Sale of Long-Term Investments	140,087,389	23,188,440
Net Cash Provided by Investing Activities	775,233	3,593,990
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net Proceeds (Payments) on Line of Credit	(999,348)	713,521
Payments on Notes Payable	(3,134,256)	(3,220,901)
Contributions Restricted for Long-Term Purposes	3,234,674	490,134
Other Financing Activities - Payments of Obligations under Split-Interest Agreements	(375,839)	(333,251)
Net Cash Used by Financing Activities	(1,274,769)	(2,350,497)
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	(649,467)	(4,206,860)
Cash and Cash Equivalents - Beginning	1,714,519	5,921,379
<b>CASH AND CASH EQUIVALENTS - ENDING</b>	\$ 1,065,052	\$ 1,714,519
<b>SUPPLEMENTAL DISCLOSURE AND NONCASH TRANSACTIONS</b>		
Interest Paid	\$ 292,499	\$ 367,627

See accompanying Notes to Consolidated Financial Statements.



**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The consolidated financial statements of the Jewish Federation of St. Louis and subsidiaries (the Federation) have been prepared on the accrual basis of accounting. The significant accounting policies followed are described below:

**Basis of Presentation**

The Federation is a charitable corporation established for the purpose of soliciting, collecting, and distributing contributions for the benefit of all Jewish charitable, social welfare, cultural, educational, and philanthropic organizations and for providing certain asset management and general services to beneficiary agencies. The beneficiary agencies are legally separate operating entities distinct from the Federation and, as such, maintain their own accounting records and carry on their own services and programs. The activities of such agencies are not included in these consolidated financial statements.

The accompanying consolidated financial statements include the accounts and operations of the Lubin-Green Foundation, the Staenberg Family Foundation and the Kranzberg Foundation (the Foundations). The Foundations are separate not-for-profit entities, organized under Section 509(a)(3) of the Internal Revenue Code, and operated to carry out the purposes of the Federation. The Federation appoints a majority of the members of the Foundations' boards of directors, and provides all administrative services for the Foundations. All significant transactions between the Federation and the Foundations have been eliminated.

In addition, the accompanying consolidated financial statements include the accounts and operations of the Women's Auxiliary Foundation for the Jewish Aged, LLC. This Foundation is organized as a Single Member LLC, of which the Federation is the sole owner.

The Federation maintains its accounts in accordance with the principles and practices of fund accounting. Fund accounting is the procedure by which resources for various purposes are classified for accounting purposes in accordance with activities or objectives specified by donors.

These consolidated financial statements have been prepared to focus on the Federation as a whole and to present balances and transactions according to the existence or absence of donor-imposed restrictions. This has been accomplished by classifying fund balances and transactions into three classes of net assets: unrestricted, temporarily restricted and permanently restricted.

Unrestricted Net Assets – Net assets not subject to donor-imposed stipulations. Unrestricted net assets are further subdivided by the Federation as follows:

Undesignated – Presents unrestricted net assets and increases and decreases in those net assets related to the annual appropriation process and other general operations of the Federation.

**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Basis of Presentation (Continued)**

Board-Controlled Endowments – Presents unrestricted net assets designated by the board of directors to function as endowments, and philanthropic funds representing irrevocable gifts to the Federation. Principal and income of philanthropic funds must be redistributed to qualifying charitable organizations; however, the Federation retains full discretion as to the distribution.

Temporarily Restricted Net Assets – Net assets subject to donor-imposed stipulations that will be met by actions of the Federation and/or the passage of time. After the donor-imposed time or purpose restriction is satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported within the consolidated statements of activities as net assets released from restrictions.

Permanently Restricted Net Assets – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Federation. Generally, the donors of these assets permit the Federation to use all or part of the income earned on related investments for specific purposes.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. State grants are recognized as revenue to the extent expenses have been incurred under the terms of the respective grant agreements. Expenses are reported as decreases in unrestricted net assets. Investment income, including realized and unrealized net gains or losses on investments, is reported as an increase or a decrease in unrestricted net assets unless its use is restricted by donor stipulation or by law.

**Cash and Cash Equivalents**

For purposes of the consolidated statements of cash flows, cash and cash equivalents consist of cash on hand and in banks, certificates of deposit, and interest-bearing money market accounts not intended to be held for long-term investment purposes.

**Fair Value Measurements**

The Federation uses Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC 820), Fair Value Measurements, which establish a three-level fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and lowest priority to unobservable inputs (Level 3 measurements).

**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Fair Value Measurements (Continued)**

The three levels of the fair value hierarchy under ASC 820 are described below:

*Level 1* – Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Federation has the ability to access (examples include active exchange-traded equity securities, listed derivatives, and most U.S. Government and agency securities).

*Level 2* – Financial assets and liabilities whose values are based on quoted market prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. Level 2 inputs include the following:

Quoted prices for similar assets or liabilities in active markets;

Quoted prices for identical or similar assets or liabilities in nonactive markets (examples include corporate and municipal bonds, which trade infrequently);

Pricing models whose inputs are observable for substantially the full term of the asset or liability (examples include most over-the-counter derivatives, including interest rate and currency swaps); and

Pricing models whose inputs are derived principally from or corroborated by observable market data through correlation or other means for substantially the full term of the asset or liability (examples include certain residential and commercial mortgage related assets, including loans, securities, and derivatives).

*Level 3* – Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset or liability (examples include certain private equity investments and split-interest agreements).

Accounting standards allow entities the irrevocable option to elect to measure certain financial instruments and other items at fair value for the initial and subsequent measurement on an instrument-by-instrument basis. The Federation carries all nonpublicly traded equity securities at the lower of cost or market unless the election under this accounting standard has been made. To date the Federation has elected to carry all nonpublicly traded equity securities at fair value with the exception of certain real-estate holdings. In addition, the Federation has individually elected to carry obligations under split-interest agreements at fair value.

**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Building and Equipment**

Building and equipment additions equal to or greater than \$5,000 are capitalized at cost at date of acquisition, or fair market value at date of donation. Depreciation is recorded to relate the cost of depreciable assets to operations over their estimated service lives on the straight-line method.

**Investments**

A substantial portion of the valuations included in the financial statements are provided to the Federation by third parties and are not calculated by the Federation. These third parties follow U.S. generally accepted accounting principles (GAAP). In accordance with these principles, investments carried at fair value are based on quoted market prices, financial models of hypothetical transactions, or net asset value as determined by the fund manager. Certain investments of nonpublicly traded real estate limited partnerships totaling approximately \$5,696,000 and \$15,258,000 at December 31, 2016 **and 2015**, respectively, are carried at the lower of cost or fair value. Cost for real estate limited partnership investments, if contributed, are based on the fair value of the investments as determined by an independent appraisal at the date of the gift.

Cash equivalents are carried at cost. Some valuations may also be determined and approved by the managers or valuation committees of the funds in which the Federation invests. The fair value assigned to a particular security by the fund does not necessarily reflect the amount that would be realized. In addition, in light of the judgment involved in fair value decisions, there can be no assurance that a fair value assigned to a particular security by the fund is accurate.

The Federation invests in a variety of investment vehicles, including limited partnerships that invest in public and private equity securities, debt securities, and real estate.

In general, investments are exposed to various risks, such as interest rate, credit and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statements of financial position.

Donated investments are initially recorded at estimated fair value at the date of donation. Realized and unrealized gains and losses are recognized in the period in which they occur.

Investments in life insurance policies are carried at net cash surrender value. Changes in cash surrender value (realized and unrealized) are recorded in the consolidated statements of activities.

The Federation maintains an investment pool available for participation by all Federation funds and other beneficiary agencies. Investment income derived from "pooled" investments is allocated to the participants based on their respective equities, represented by units of participation, in the investment pool.

**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 1    SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Investments (Continued)**

Investment income earned on board-controlled endowments (other than philanthropic funds) is reclassified to unrestricted general operating net assets in the year subsequent to the year earned based on the spending rate adopted by the Federation's board of directors. The annual spending rate is based on a predetermined percentage applied to the average carrying value of these board-controlled endowments. The amount reclassified in this manner is the amount considered to be available for appropriations to beneficiary agencies and others in the annual budget process.

**Pledges and Contributions**

Pledges and contributions, including unconditional promises to give in future periods, are recognized as revenues in the period received. Pledges, contributions and unconditional promises that are expected to be collected within one year are recorded at net realizable value. Pledges, contributions and unconditional promises that are expected to be collected in future periods are recorded at the present value of their estimated future cash flows. This value is determined to be fair value and is calculated using an income approach of applying a discount rate technique in the year in which the pledge is received. Amortization of the discounts is included in contribution revenue. Conditional pledges and contributions, which depend upon specified future and uncertain events, are recognized as revenue when the conditions upon which they depend are substantially met.

An allowance for uncollectible pledges and contributions receivable are provided based upon management's estimate of unconditional promises to give which will ultimately not be collected. The Federation collection policy allows for delinquent pledges less than \$5,000 to be deemed uncollectible by Federation staff and subsequently written off after an internal approval process. Delinquent pledges \$5,000 and greater will be assigned to a committee that will determine collection strategies or recommend write-off.

Pledges and contributions received with donor-imposed restrictions that are satisfied in the same year as the pledge is received are reported initially as revenues of the temporarily restricted net asset class, and a reclassification to unrestricted net assets is made to reflect the expiration of such restrictions.

Contributions of property and equipment without donor stipulations concerning the use of such long-lived assets are reported as revenues of the unrestricted net asset class. Pledges of assets other than cash are recorded at their estimated fair value at the date satisfied. Pledges of cash or other assets to be used to acquire property and equipment are reported as revenues of the temporarily restricted net asset class; the restrictions are considered to be released at the time of acquisition of such long-lived assets.

**Regular Campaign Pledges Restricted for Subsequent Year**

Solicitation for the Federation's annual campaign begins prior to the fiscal operating year to which it relates. Campaign pledges and related cash contributions received between commencement of the annual campaign and December 31 each year are initially recorded as "regular campaign pledges restricted for subsequent year" in the temporarily restricted net asset class. Such pledges are reclassified to unrestricted net assets – regular campaign revenue at the beginning of the year to which they relate.

**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Appropriations to Beneficiary Agencies and the Jewish Federations of North America**

Appropriations to beneficiary agencies are recorded in the unrestricted net asset class when approved by the board of directors of the Federation. Appropriations are typically paid to beneficiary agencies in the year following the campaign from which they are funded and are reflected as accounts payable to beneficiary agencies in the accompanying consolidated financial statements. In instance when a payment is made for an upcoming allocation year, this is reflected within the allocations paid in advance asset account. The Federation uses appropriations to the Jewish Federations of North America for directing national and international funds.

**Functional Expenses**

Expenses are allocated directly whenever directly identifiable. Expenses which are not directly identifiable by program or support service are allocated based on the best estimates of management. For the year ended December 31, 2016, management developed a methodology which they feel is a more accurate representation of the activity within the schedule of functional expenses. The schedule of functional expenses for the year ended **December 31, 2015** was not restated to reflect the new methodology and estimates.

**Use of Estimates**

The preparation of the consolidated financial statements in conformity with generally accepted accounting principles in the United States of America requires the Federation to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**New Accounting Pronouncements**

During the year ended **December 31, 2015**, the entity early adopted a provision of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2015-7, *Fair Value Measurements – Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)*. This provision eliminates the requirement for entities to report the fair value of investments held at a net asset value, as previously required by Accounting Standards Codification (ASC) 820. As such, the entity has omitted this disclosure for the years ended December 31, 2016 **and 2015**. The early adoption of this provision did not have an impact on the entity's financial position or changes in net assets.

In addition, during the year ended **December 31, 2015**, the entity early adopted a provision of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-01, *Financial Instruments – Overall: Recognition and Measurement of Financial Assets and Financial Liabilities*. This provision eliminates the requirement for entities, other than public business entities, to disclose the fair values of financial instruments carried at amortized cost, as previously required by Accounting Standards Codification (ASC) 825-10-50. As such, the entity has omitted this disclosure for the years ended December 31, 2016 **and 2015**. The early adoption of this provision did not have an impact on the entity's financial position or changes in net assets.

**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Federal Income Taxes**

The Federation has been recognized by the Internal Revenue Service as exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and, accordingly, is generally not subject to income taxes. The Federation has adopted guidance regarding the recognition of uncertain income tax positions. The Federation's policy prescribes a recognition threshold and measurement principles for the financial statement recognition and measurement of tax positions taken or expected to be taken on a tax return that are not certain to be realized.

**Subsequent Events**

In preparing these consolidated financial statements, the Federation has evaluated events and transactions for potential recognition or disclosure in these consolidated financial statements through June 5, 2017, the date the consolidated financial statements were available to be issued.

Subsequent to the year ended December 31, 2016 real estate within the Staenberg Family Foundation was sold for approximately \$14.3 million in proceeds. Due to knowledge of the sale, real estate values at December 31, 2016 were adjusted accordingly within the consolidated statement of financial position, as this was considered fair market value at December 31, 2016. In addition, in April 2017, a promissory note of approximately \$3.2 million was entered into by the Staenberg Family Foundation with a beneficiary agency that will be due from the agency in monthly installments of interest and principal of approximately \$31,000 through April 2024 and a final payment of approximately \$930,000 due May 2024. Interest will be accrued at 2%.

**Reclassifications**

Certain 2015 amounts have been reclassified to conform to the 2016 presentation. The reclassification had no effect on the prior year's reported change in net assets or net asset balances.

**Acquisition**

On July 1, 2015, the Federation acquired the Central Agency for Jewish Education (CAJE), a not-for-profit entity. The Federation assumed all assets and liabilities, which were recognized using the acquisition method (as required by accounting standards), and reported at fair value. In addition, the Federation assumed sponsorship of CAJE's frozen Defined Benefit Plan, its Defined Contribution Plan, and its 403(b) Plan as of July 1, 2015, which were both subsequently terminated in April 2016. The acquisition was an integration of CAJE's programmatic functions to align with the Federation's function as a community development organization.

**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Acquisition (Continued)**

The following information summarizes the fair values of the assets acquired and liabilities assumed recognized at the acquisition date.

Cash and Cash Equivalents	\$ 75,335
Current Receivables	31,405
Investments	701,622
Property and Equipment, Net	127,348
Current Liabilities	(93,678)
Note Payable	(33,982)
Accrued Pension Costs	(287,633)
Total	<u>\$ 520,417</u>

The excess of assets acquired over liabilities assumed was recognized into the following net asset classes:

Unrestricted Net Assets	\$ (9,629)
Temporarily Restricted Net Assets	286,335
Permanently Restricted Net Assets	243,711
Total Excess of Assets Acquired Over Liabilities Assumed	<u>\$ 520,417</u>

CAJE's programmatic functions were integrated into the Federation's programs for the period July 1, 2015 through December 31, 2015, and are reported in the following category on the 2015 Consolidated Statement of Activities:

Program Expenses:	
Community Development	<u>\$ 429,553</u>

In addition, upon acquisition, amounts allocated through the annual Allocation Process to CAJE functions are now reported in the Federation's programmatic expenses, and are no longer reported as allocations in the consolidated statement of activities. The acquisition resulted in a reduction of Allocations to Local Agencies of \$653,942 and Ensuring the Jewish Future Strategic Program Grants of \$388,763 in 2015.



**JEWISH FEDERATION OF ST. LOUIS**  
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**NOTE 2 CAMPAIGN PLEDGES RECEIVABLE**

At December 31, campaign pledges receivable all due currently consisted of the following campaigns.

	<u>2016</u>	<u>2015</u>
Annual	\$ 1,720,675	\$ 1,919,725
Israel Emergency Campaign	-	2,365
Operation Exodus	-	50,000
Passage to Freedom	15,000	15,000
Other	583	353
Total Campaign Pledges Receivables	<u>1,736,258</u>	<u>1,987,443</u>
Less: Allowance for Uncollectible Pledge Receivable	<u>(497,315)</u>	<u>(628,436)</u>
Campaign Pledge Receivables, Net of Allowance	<u>\$ 1,238,943</u>	<u>\$ 1,359,007</u>

The regular annual campaign pledges receivable consisted of pledges from the following annual campaign years:

<u>Campaign Year</u>	<u>2016</u>	<u>2015</u>
2017	\$ 149,485	\$ -
2016	855,109	71,696
2015	169,247	899,640
2014	79,990	327,761
2013	46,686	128,322
2012	54,676	84,796
2011 and Prior	365,482	407,510
Total Regular Campaign Pledge Receivable	<u>\$ 1,720,675</u>	<u>\$ 1,919,725</u>

As of December 31, 2016 and 2015, the Federation had no conditional pledges or conditional contributions receivable.

**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 3 CONTRIBUTIONS RECEIVABLE**

Contributions receivable are unconditional promises to give the Federation for purposes other than annual or other campaigns. At December 31, contributions receivable expected to be collected in the future consisted of the following:

	<u>2016</u>	<u>2015</u>
Unrestricted	\$ 59,816	\$ 79,961
Permanently and Temporarily Restricted	8,730,090	7,055,996
Contributions Receivable before Unamortized Discount	<u>8,789,906</u>	<u>7,135,957</u>
Less: Unamortized Discounts from 3.66% to 6.05%	<u>(1,438,565)</u>	<u>(2,942,750)</u>
Net Contribution Receivable	<u><u>\$ 7,351,341</u></u>	<u><u>\$ 4,193,207</u></u>
<u>Amounts Due in</u>	<u>2016</u>	<u>2015</u>
2016	\$ 107,860	\$ 133,796
2017	-	-
2018	-	-
2019	6,683,468	-
2020	1,200,000	1,200,000
Thereafter	<u>798,578</u>	<u>5,802,161</u>
Total Contributions Receivable Before Unamortized Discounts	<u><u>\$ 8,789,906</u></u>	<u><u>\$ 7,135,957</u></u>

Included within contributions receivable are two beneficial interests in charitable remainder trusts carried at fair value of \$74,790 and \$72,235 at December 31, 2016 **and 2015** respectively. Two contributions receivable net of discount constitute approximately 93% and 88% of net contributions receivable at December 31, 2016 and 2015, respectively. 2016 includes an adjustment to the value of a pledge to the Lubin Green Foundation.

**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 4 RELATED PARTY TRANSACTIONS**

Certain individuals who serve on the board of directors of the Federation also serve on the boards of directors of the recipient local beneficiary agencies. The Federation appropriates amounts to various local beneficiary agencies based on budgets submitted to the Federation's Planning and Allocations Committee for approval, which are related party transactions.

Periodically, the Federation has a member of its board of directors serve on the board of directors of the Jewish Federations of North America. As such, transactions and balances with the Jewish Federations of North America are considered related party transactions.

The members of the Federation's board of directors generously support the Federation. The approximate amount of board support included in pledges and contributions for the years ended December 31, 2016 **and** 2015 was approximately \$1.3 million and \$1.7 million, respectively, and the approximate amount of the pledges and contributions receivable due from board members was approximately \$152,000 and \$58,000 at December 31, 2016 **and** 2015, respectively. Additional net receivables resulting from long-term deferred gifts were approximately \$6.1 million and \$2.5 million at December 31, 2016 **and** 2015, respectively.

During the years ended December 31, 2016 and 2015, the Federation billed several local beneficiary agencies amounts representing their share of certain administrative expenses. Receivables from beneficiary agencies include billings for services provided to such agencies, and other loans or advances.

**NOTE 5 BUILDING AND EQUIPMENT**

A summary of building and equipment at December 31 is as follows:

	Estimated Useful Life in Years	2016	2015
Building - Building Improvements	45	\$ 3,378,182	\$ 3,099,518
Holocaust Museum - Building Improvements	33	666,249	666,249
Furniture, Fixtures, and Equipment	3-12	5,041,158	4,747,766
		<u>9,085,589</u>	<u>8,513,533</u>
Less: Accumulated Depreciation		5,962,358	5,651,370
Building and Equipment, Net		<u>\$ 3,123,231</u>	<u>\$ 2,862,163</u>

Depreciation expense was \$310,989 and \$300,476 for 2016 and 2015, respectively.

**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 6 NOTES RECEIVABLE**

Notes receivable consist of the following:

	<u>Interest Rate</u>	<u>Maturity Date</u>	<u>2016</u>	<u>2015</u>
St. Louis Hillel at Washington University	5.00%	12/31/2017	\$ 60,000	\$ 60,950
Unsecured note. Interest is due monthly; principal payments are due annually at a subscribed amount.				
Saul Mirowitz Community School	5.00%	1/10/2015	-	19,953
\$750,000 revolving line of credit. Accrued interest is added to the then outstanding principal and due upon maturity. On February 21, 2014 the principal of this loan was received in full. The remaining balance at December 31, 2015 was accrued interest due.				
Jewish Community Center	2.75%	3/31/2018	7,613,437	10,747,693
Interest due monthly, principal may be repaid at any time but the outstanding principal shall not exceed the maximum amounts as set forth in Note 11 of these financial statements. The note is secured by a security interest in substantially all assets and personal property of the Jewish Community Center, the value of which exceeds the current outstanding balance of the note.				
Jewish Community Center-Denver	3.00%	7/1/2017	1,000,000	-
Unsecured note. Interest is due upon maturity and the expectation is that the loan will convert to a pledge on the maturity date of the note.				
			<u>\$ 8,673,437</u>	<u>\$ 10,828,596</u>

**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 7 LONG-TERM INVESTMENTS**

Long-term investments represent assets which are intended to be held by the Federation on a long-term basis. Such assets are either designated by the board of directors for long-term investment or are subject to donor-imposed, temporary or permanent restrictions.

Investments consist of the following at December 31:

	<u>2016</u>	<u>2015</u>
Cash Equivalents	\$ 5,900,572	\$ 7,690,637
Investments at Fair Value or Net Asset Value:		
Capital Preservation and US Government Obligations	1,956,466	2,036,061
State of Israel Bonds	835,000	886,500
Global Fixed Income	3,622,713	16,924,472
United States Equity	47,398,894	27,364,077
International Equity	26,596,301	23,776,485
Private Equity	4,235,124	7,537,210
Private Debt	6,392,471	-
Absolute Return Strategies	11,463,739	10,121,415
Commodities and Real Assets	9,285,927	10,678,662
Real Estate	13,516,468	5,165,732
Real Estate, at Cost	5,696,085	15,258,030
Cash Surrender Value of Life Insurance Policies	1,331,996	1,305,685
Other	34,007	34,007
Total Long-Term Investments	<u>\$ 138,265,763</u>	<u>\$ 128,778,973</u>

The following is a summary of the investment income relating to marketable securities held for the years ended December 31:

	<u>2016</u>	<u>2015</u>
Investment Income:		
Interest Income	\$ 2,399,857	\$ 3,194,438
Investment Advisor and Custodian Fees	(120,810)	(90,738)
Total Investment Income	<u>\$ 2,279,047</u>	<u>\$ 3,103,700</u>

**NOTE 8 GRANTS PAYABLE**

At December 31, grants payable expected to be paid in the future consisted of the following:

	<u>2016</u>	<u>2015</u>
Grants Payable	\$ 4,727,100	\$ 2,028,776
Less: Unamortized Discount	(309,632)	(133,070)
Net Grants Payable	<u>\$ 4,417,468</u>	<u>\$ 1,895,706</u>

**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 8 GRANTS PAYABLE (CONTINUED)**

<u>Amounts Due in</u>	<u>2016</u>	<u>2015</u>
2016	\$ -	\$ 723,776
2017	553,500	355,000
2018	1,426,200	335,000
2019	1,406,200	315,000
2020	1,116,200	75,000
2021	75,000	75,000
Thereafter	150,000	150,000
Total Grants Payable Before Unamortized Discount	<u>\$ 4,727,100</u>	<u>\$ 2,028,776</u>

The discount rate used for new grants payable was 3.8% and 4.04% in 2016 **and 2015**, respectively.

**NOTE 9 SPLIT-INTEREST AGREEMENTS**

The Federation administers annuity trusts subject to the obligation to pay stipulated amounts periodically to the respective donors or designated beneficiaries during their lifetimes. Assets received under these agreements are recorded at fair value on the date the agreement or trust is recognized, and a liability is recorded at the present value of the estimated future obligations over the period of the agreement or mortality rates if applicable. The difference between the assets received and obligations recorded is recognized as contribution revenue. The obligations are discounted at 3.8% and 4.04% at December 31, 2016 **and 2015**, respectively. Marketable securities valued at \$2,790,644 and \$3,056,902 at December 31, 2016 **and 2015**, respectively, were available to fund annuity obligations.

**NOTE 10 LINE OF CREDIT**

The Federation has an unsecured line of credit agreement with US Bank which allows it to borrow up to \$5,000,000 with interest accruing at the one-month LIBOR rate plus 1.5%. LIBOR was .77% and .43% at December 31, 2016 and 2015, respectively, and such, the interest rate for the line of credit was 2.27% and 1.93% at December 31, 2016 **and 2015**, respectively. The amounts outstanding at December 31, 2016 **and 2015** were \$617,871 and \$1,617,219, respectively. The line of credit is due September 2017.

**JEWISH FEDERATION OF ST. LOUIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 11 NOTE PAYABLE**

	<u>Interest Rate</u>	<u>2016</u>	<u>2015</u>
Note Payable - U.S. Bank	2.75%	<u>\$ 7,613,437</u>	<u>\$ 10,747,693</u>

Interest is payable monthly, principal payments may be made at any time but the outstanding principal balance shall not exceed the maximum amounts as of the respective dates set forth below with a maturity date of March 30, 2018:

<u>Date</u>	<u>Maximum Outstanding Principal Balance</u>
December 31, 2017	\$ 11,600,000

The note is secured by the Federation's rights in its loan to its beneficiary agency (described in Note 6 of these consolidated financial statements), \$14,000,000 of Federation owned investments held in the pooled investments of the organization, and capital campaign pledges made payable to the beneficiary agency of which the Federation is party. In addition, the Federation must maintain unrestricted cash and investments in an amount not less than the greater of the aggregated amount of all outstanding debt or \$20,000,000. The Federation has complied with debt covenants.

**NOTE 12 FUNDS HELD IN CUSTODY FOR OTHERS**

Funds held in custody for others include investments of various beneficiary agencies and other organizations which participate in the pooled investment program of the Federation, which are related parties. These agencies and organizations retain the authority to withdraw these funds at any time with certain advance notice. Funds held in custody for others also include the estimated amount to be distributed to other organizations upon the death of a donor annuity beneficiary and amounts to be distributed in accordance with the Passport to Israel program.

**JEWISH FEDERATION OF ST. LOUIS**  
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**NOTE 13 RETIREMENT PLANS**

**Defined Contribution Plan**

Effective July 1, 2011, the Federation adopted an ERISA 403(b) plan with a match and a discretionary employer contribution component. The Federation makes matching contributions of 50% of employees' contributions, up to 4% of compensation, to all eligible employees. Matching contributions were \$50,219 and \$58,118 in 2016 and 2015, respectively. In addition, all employees hired after February 2011, with one year of service and employed on the last day of the year, are eligible for an employer discretionary contribution. The discretionary contribution is a predetermined percentage of the employees' annual compensation and is determined by years of service. The employer discretionary contribution was \$27,926 and \$39,054 in 2016 and 2015, respectively. The board also approved a supplemental payment over 4 years, resulting in a contribution for the year ending December 31, 2016 of \$190,631 as a result of the freezing of the defined benefit plan to the defined benefit plan participants, resulting in a total of \$218,557 for the year ending December 31, 2016.

**Defined Benefit Plan**

The Federation has a noncontributory defined benefit pension and disability plan (the Plan) covering all employees hired prior to February 2011. The Plan's benefits are based primarily on years of service and average employee compensation near retirement. Plan costs are funded as they accrue. In February 2011, the board of directors approved freezing the Plan to new entrants and amended the future benefit accrual as of July 1, 2011. Annual contributions to the plan are determined by an actuary using the aggregate actuarial cost method which is designed to meet the full annual current costs of the plan. The Federation estimates that contributions to the retirement plan will be \$178,673 in 2017. On April 21, 2016 the board of directors of the Federation approved the freezing of benefit accruals for the Plan effective June 30, 2016.

The measurement dates used for the Plan disclosures are as of December 31, 2016 **and 2015**, and for the years then ended.

The changes in the projected benefit obligation are as follows:

	2016	2015
Projected Benefit Obligation at Beginning of Year	\$ 7,065,259	\$ 7,628,416
Increase (Decrease) During Year Attributable to:		
Services Cost	58,567	127,696
Interest Cost	287,195	288,880
Actuarial Changes Due to Assumption Change(s)	402,555	(212,879)
Other Actuarial Gains	35,852	2,439
Benefits Disbursed	(145,547)	(117,165)
Settlement	-	(652,128)
Curtailment	(523,517)	-
Net Increase (Decrease) for Year	115,105	(563,157)
Projected Benefit Obligation at End of Year	<u>\$ 7,180,364</u>	<u>\$ 7,065,259</u>
Accumulated Benefit Obligation	<u>\$ 7,640,350</u>	<u>\$ 6,610,360</u>



**JEWISH FEDERATION OF ST. LOUIS**  
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**NOTE 13 RETIREMENT PLANS (CONTINUED)**

**Defined Benefit Plan (Continued)**

The changes in fair value of net assets available for plan benefits are as follows:

	<u>2016</u>	<u>2015</u>
Fair Value of Plan Assets Available for Benefits at Beginning of Year	\$ 4,319,385	\$ 4,914,224
Increase (Decrease) During Year Attributable to:		
Actual Return on Plan Assets	181,589	(45,120)
Employer Contributions	241,276	219,574
Benefits Paid	(145,547)	(117,165)
Settlement Paid	-	(652,128)
Net Increase (Decrease) for Year	<u>277,318</u>	<u>(594,839)</u>
Fair Value of Plan Assets Available for Benefits at End of Year	<u>\$ 4,596,703</u>	<u>\$ 4,319,385</u>

A reconciliation of the funded status of the Plan is as follows:

	<u>2016</u>	<u>2015</u>
Liability for Pension Benefits as of Beginning of Year	\$ (2,745,277)	\$ (2,713,595)
Net Periodic Pension Costs	(268,336)	(418,256)
Employer Contributions	241,276	219,574
Net Gain in Unrestricted Net Assets	189,273	167,000
Liability for Pension Benefits at End of Year	<u>\$ (2,583,064)</u>	<u>\$ (2,745,277)</u>

The components of annual net periodic pension cost for the Plan consists of the following:

	<u>2016</u>	<u>2015</u>
Service Costs, Benefit Earned During the Year	\$ 58,567	\$ 127,696
Interest on Projected Benefit Obligation	287,195	288,880
Expected Return on Plan Assets	(198,844)	(241,509)
Amortization of Net Actuarial Loss	121,418	110,247
Effect of Settlement	-	132,942
Net Cost	<u>\$ 268,336</u>	<u>\$ 418,256</u>

A reconciliation of items not yet reflected in net periodic pension costs:

	<u>2016</u>	<u>2015</u>
Net Loss at Beginning of Year	\$ 1,440,332	\$ 1,607,332
Reclassified as Net Periodic Benefit Cost	(121,418)	(110,247)
Net Loss Arising During Period	455,662	76,189
Amount Recognized Due to Settlement/Curtailment	(523,517)	(132,942)
Net Loss at End of Year	<u>\$ 1,251,059</u>	<u>\$ 1,440,332</u>

In 2017, it is estimated that \$78,617 of unrecognized net loss will be reclassified as annual net periodic pension cost.

**JEWISH FEDERATION OF ST. LOUIS**  
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**NOTE 13 RETIREMENT PLANS (CONTINUED)**

**Defined Benefit Plan (Continued)**

Actuarial assumptions are as follows:

	<u>2016</u>	<u>2015</u>
Assumptions Used to Determine Year-End Benefit Obligation:		
Discount Rate	4.15%	4.50%
Rate of Increase in Compensation Levels	0.00%	3.00%
Assumptions Used to Determine Net Periodic Pension Costs:		
Discount Rate	4.50%	3.95%
Rate of Increase in Compensation Levels	3.00%	3.00%
Expected Long-Term Rate of Return on Assets	6.50%	6.50%

The expected long-term return on plan assets assumption was developed as a weighted average rate based on the target asset allocation of the plan and the long-term capital market assumptions. The overall return for each asset class was developed by combining a long-term inflation component and the associated expected real rates. The development of the capital market assumptions utilized a variety of methodologies, including, but not limited to, historical analysis, stock valuation models such as dividend discount models and earnings yields' models, expected economic growth outlook, and market yields analysis.

The following benefit payments are expected to be paid over the next 10 years as follows:

<u>Year Ending December 31,</u>	<u>Amount</u>
2017	\$ 820,000
2018	800,000
2019	230,000
2020	160,000
2021	460,000
2022 - 2026	2,520,000

The Federation's pension plan asset allocations at December 31 by asset category are as follows:

<u>Asset Category</u>	<u>Plan Assets</u>	
	<u>2016</u>	<u>2015</u>
Cash and Cash Equivalents	3.97 %	3.83 %
Fixed Income	45.61	46.45
Large U.S. Equity	30.41	29.79
Small/Mid U.S. Equity	10.09	9.94
International Equity	9.92	9.99
Total	<u>100.00 %</u>	<u>100.00 %</u>

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**NOTE 13 RETIREMENT PLANS (CONTINUED)**

**Defined Benefit Plan (Continued)**

The following tables represent the Federation's fair value hierarchy for pension plan assets measured at fair value on a recurring basis as of December 31.

	2016			
	Level 1	Level 2	Level 3	Total
Pension Plan Assets:				
Fixed Income	\$ -	\$ 2,096,609	\$ -	\$ 2,096,609
Large U.S. Equity	-	1,398,043	-	1,398,043
Small/Mid U.S. Equity	-	463,705	-	463,705
International Equity	-	456,109	-	456,109
Total	<u>\$ -</u>	<u>\$ 4,414,465</u>	<u>\$ -</u>	<u>\$ 4,414,465</u>

	2015			
	Level 1	Level 2	Level 3	Total
Pension Plan Assets:				
Fixed Income	\$ -	\$ 2,006,144	\$ -	\$ 2,006,144
Large U.S. Equity	-	1,286,924	-	1,286,924
Small/Mid U.S. Equity	-	429,145	-	429,145
International Equity	-	431,683	-	431,683
Total	<u>\$ -</u>	<u>\$ 4,153,896</u>	<u>\$ -</u>	<u>\$ 4,153,896</u>

The Federation's Investment Policy has been to allow the Plan's Custodian to allocate Plan assets based on the demographics of plan participants and expected future outflows.

**Retirement Plans – CAJE Acquisition**

**Defined Contribution Plans**

On July 1, 2015, the Federation assumed sponsorship of the CAJE Defined Contribution Plan and its 403(b) Plan. Upon sponsorship the plans were amended to cease all employee and employer contributions. Both plans were terminated in April 2016.

**Defined Benefit Plan**

On July 1, 2015, the Federation assumed sponsorship of the defined benefit retirement plan (the Plan) covering all formerly CAJE eligible employees. The Plan's benefits are based primarily on years of service and average employee compensation near retirement. The plan was frozen for new entrants and future benefit accruals effective January 1, 2000. Annual contributions to the plan are determined by an actuary using the aggregate actuarial cost method which is designed to meet the full annual current costs of the plan. The Federation estimates that contributions to the retirement plan will approximate \$25,000 in 2017.

The measurement dates used for the Plan disclosures are as of December 31, 2016, and for the six-month period ended December 31, 2015.

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**NOTE 13 RETIREMENT PLANS (CONTINUED)**

**Retirement Plans – CAJE Acquisition (Continued)**

**Defined Benefit Plan (Continued)**

The changes in the projected benefit obligation are as follows:

	<u>2016</u>	<u>2015</u>
Projected Benefit Obligation at Beginning of Year	\$ 859,773	\$ -
Projected Benefit Obligation at July, 1 2015	-	1,041,055
Increase (Decrease) During the Year Attributable to:		
Services Cost	9,285	800
Interest Cost	25,780	15,506
Actuarial Changes Due to Assumption Change(s)	(39,877)	(163)
Other Actuarial Gains (Losses)	53,408	(70,918)
Benefits Disbursed	(10,199)	(125,707)
Expense Charges	(9,285)	(800)
Net Increase (Decrease) for the Year	<u>29,112</u>	<u>(181,282)</u>
Projected Benefit Obligation at End of Year	<u>\$ 888,885</u>	<u>\$ 859,773</u>
Accumulated Benefit Obligation	<u>\$ 888,885</u>	<u>\$ 859,773</u>

The changes in fair value of net assets available for plan benefits are as follows:

	<u>2016</u>	<u>2015</u>
Fair Value of Plan Assets Available for Benefits at Beginning of the Year	\$ 648,209	\$ -
Fair Value of Plan Assets Available for Benefits at July 1, 2015	-	753,422
Increase (Decrease) During the Year Attributable to:		
Actual Return on Plan Assets	6,521	3,294
Employer Contributions	26,800	18,000
Benefits Paid	(19,484)	(126,507)
Net Decrease for Year	<u>13,837</u>	<u>(105,213)</u>
Fair Value of Plan Assets Available for Benefits at End of Year	<u>\$ 662,046</u>	<u>\$ 648,209</u>

A reconciliation of the funded status of the Plan is as follows:

	<u>2016</u>	<u>2015</u>
Liability for Pension Benefits as of Beginning of Year	\$ (211,564)	\$ -
Liability for Pension Benefits as of July 1, 2015	-	(287,633)
Net Periodic Pension Costs	(5,731)	(62,303)
Employer Contributions	26,800	18,000
Settlement Loss	-	(1,940)
Net Gain (Loss) in Unrestricted Net Assets	(36,344)	122,312
Liability for Pension Benefits at End of Year	<u>\$ (226,839)</u>	<u>\$ (211,564)</u>

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**NOTE 13 RETIREMENT PLANS (CONTINUED)**

**Retirement Plans – CAJE Acquisition (Continued)**

**Defined Benefit Plan (Continued)**

The components of annual net periodic pension cost for the Plan consists of the following:

	2016	2015
Service Costs, Benefit Earned During the Year	\$ 9,285	\$ 800
Interest on Projected Benefit Obligation	25,780	15,506
Expected Return on Plan Assets	(29,334)	(16,956)
Amortization of Net Actuarial Loss	-	62,953
Effect of Settlement	-	1,940
Net Cost	\$ 5,731	\$ 64,243

A reconciliation of items not yet reflected in net periodic pension costs:

	2016	2015
Net Loss at Beginning of the Year	\$ 13,270	\$ -
Net Loss at July 1, 2015	-	135,582
Reclassified as net Periodic Benefit Cost	-	(62,953)
Amounts Arising During the Year	36,344	(59,359)
Net Loss at End of Year	\$ 49,614	\$ 13,270

In calendar year 2016, it is estimated that \$-0- of unrecognized net loss will be reclassified as annual net periodic pension cost.

Actuarial assumptions are as follows:

	2016	2015
Assumptions Used to Determine Year-End Benefit Obligation:		
Discount Rate	3.30%	3.00%
Rate of Increase in Compensation Levels	0.00%	0.00%
Assumptions Used to Determine Net Periodic Pension Costs:		
Discount Rate	3.00%	3.00%
Expected Long-Term Rate of Return on Assets	4.50%	4.50%
Rate of Increase in Compensation Levels	0.00%	0.00%

The expected long-term return on plan assets assumption was selected using the “building block” approach described by the Actuarial Standards Board in Actuarial Standards of Practice No. 27 – *Selection of Economic Assumptions for Measuring Pension Obligations*. A best estimate range was determined for both the real rate of return (net of inflation) and for inflation based on Jewish Federation of St. Louis’ historical 30-year period rolling averages. An average inflation rate within the range was selected.

**JEWISH FEDERATION OF ST. LOUIS**  
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**NOTE 13 RETIREMENT PLANS (CONTINUED)**

**Retirement Plans – CAJE Acquisition (Continued)**

**Defined Benefit Plan (Continued)**

The following benefit payments which reflect expected future service, as appropriate, are expected to be paid as follows:

<u>Year Ending December 31,</u>	<u>Amount</u>
2017	\$ 277,000
2018	20,000
2019	80,000
2020	94,000
2021	92,000
2022-2026	239,000

The Federation's pension plan asset allocations at December 31, 2016 by asset category are as follows:

<u>Asset Category</u>	<u>Plan Assets</u>	
	<u>2016</u>	<u>2015</u>
Cash Equivalent Guaranteed Investment Contract	100.00 %	100.00 %

The Federation's Investment Policy has been to allow the Plan's Custodian to allocate Plan assets based on the demographics of plan participants and expected future outflows.

**NOTE 14 OPERATING LEASE COMMITMENTS**

The Federation leases office space for various local beneficiary agencies from the Community Housing Association, Inc., a beneficiary agency. Annual rent expense in 2016 and 2015 was \$50,454 and \$49,508, respectively.

The following is a schedule of minimum rental payments under the above:

<u>Year Ending December 31,</u>	<u>Amount</u>
2017	\$ 52,346
2018	52,346
2019	52,346
2020	52,346
2021	34,897
Total	<u>\$ 244,281</u>

**JEWISH FEDERATION OF ST. LOUIS**  
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**NOTE 15 FAIR VALUE MEASUREMENTS**

The Federation uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. For additional information on how the Federation measure fair value, refer to Note 1 – Summary of Significant Accounting Policies.

The following tables represent the Federation’s fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of December 31, 2016 **and** 2015.

	2016			Total
	Level 1	Level 2	Level 3	
Investments:				
Capital Preservation and				
U.S. Government Obligations	\$ 1,956,466	\$ -	\$ -	\$ 1,956,466
State of Israel Bonds	835,000	-	-	835,000
Global Fixed Income	3,622,713	-	-	3,622,713
United States Equity	28,005,648	-	-	28,005,648
International Equity	3,704,229	-	-	3,704,229
Real Estate	-	-	13,516,468	13,516,468
Total	<u>\$ 38,124,056</u>	<u>\$ -</u>	<u>\$ 13,516,468</u>	51,640,524
Investments Held at Net Asset				
Value or its Equivalent				73,662,579
Total				<u>\$ 125,303,103</u>
Beneficial Interest in Charitable				
Remainder Unitrusts	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 74,790</u>	<u>\$ 74,790</u>
Split-Interest Obligations to				
Beneficiaries and Others	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (2,119,611)</u>	<u>\$ (2,119,611)</u>

**JEWISH FEDERATION OF ST. LOUIS**  
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**NOTE 15 FAIR VALUE MEASUREMENTS (CONTINUED)**

	2015			Total
	Level 1	Level 2	Level 3	
Investments:				
Capital Preservation and				
U.S. Government Obligations	\$ 2,036,061	\$ -	\$ -	\$ 2,036,061
State of Israel Bonds	886,500	-	-	886,500
Global Fixed Income	14,127,839	-	-	14,127,839
United States Equity	22,156,465	-	-	22,156,465
International Equity	20,890,489	-	-	20,890,489
Absolute Return Strategies	35,474	-	-	35,474
Commodities and Real Assets	1,306,317	-	-	1,306,317
Real Estate	-	-	5,165,732	5,165,732
Total	<u>\$ 61,439,145</u>	<u>\$ -</u>	<u>\$ 5,165,732</u>	66,604,877
Investments Held at Net Asset Value or its Equivalent				37,885,737
Total				<u>\$ 104,490,614</u>
Beneficial Interest in Charitable Remainder Unitrusts	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 72,235</u>	<u>\$ 72,235</u>
Split-Interest Obligations to Beneficiaries and Others	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (2,285,743)</u>	<u>\$ (2,285,743)</u>

**Level 3 Assets and Liabilities**

The following table provides a summary of changes in fair value of the Federation's Level 3 financial assets and liabilities by fair value category for the years ended December 31, 2016 and 2015:

	Real Estate	Beneficial Interest in Unitrust	Split-Interest Obligations to Beneficiaries and Others
January 1, 2015	\$ 5,965,251	\$ 69,967	\$ (2,692,881)
Purchases and Contributions	88,128	-	-
Distributions to Beneficiaries	-	-	333,251
Investment Income	-	-	(14,196)
Unrealized and Realized Gains and (Losses)	(887,647)	-	162,782
Change in Value	-	2,268	(74,699)
December 31, 2015	<u>5,165,732</u>	<u>72,235</u>	<u>(2,285,743)</u>
Purchases and Contributions	7,028,228	-	-
Sales	(2,351,348)	-	-
Distributions to Beneficiaries	-	-	256,376
Investment Income	-	-	(631)
Unrealized and Realized Gains and (Losses)	3,673,856	-	(149,185)
Change in Value	-	2,555	59,572
December 31, 2016	<u>\$ 13,516,468</u>	<u>\$ 74,790</u>	<u>\$ (2,119,611)</u>



**JEWISH FEDERATION OF ST. LOUIS**  
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**NOTE 15 FAIR VALUE MEASUREMENTS (CONTINUED)**

The following is a summary of the investments carried at net asset value or its equivalent and the related unfunded commitments and redemption restrictions associated with each major category at December 31:

	2016	2015	Unfunded Commitments at December 31, 2016	Redemption Frequency (if Currently Eligible)	Redemption Notice Period
Global Fixed Income	\$ -	\$ 2,796,633	\$ -	n/a	n/a
US Equity	1,805,319	1,531,078	-	Annually	60 days
US Equity	1,898,166	1,921,204	-	Semi-Annually	60 days
US Equity	1,526,707	1,755,330	-	Quarterly	60 days
US Equity	3,516,680	-	-	Quarterly	60 days
US Equity	2,893,591	-	-	na	na
US Equity	1,607,865	-	-	Quarterly	90 days
US Equity	2,081,400	-	-	Annual	120 days
US Equity	4,063,518	-	-	Monthly	45 days
International Equity	-	535	-	n/a	n/a
International Equity	1,530,458	1,375,748	-	Monthly	90 days
International Equity	1,587,974	1,509,713	-	Quarterly	60 days
International Equity	7,433,098	-	-	Monthly	45 days
International Equity	6,995,265	-	-	Monthly	5 days
International Equity	5,345,278	-	-	Monthly	30 days
Private Equity	4,235,123	7,537,210	375,857	n/a	n/a
Private Debt	6,392,471	-	3,716,261	n/a	n/a
Absolute Return	1,551,571	1,841,190	-	Annually	45-90 days
Absolute Return	-	6,041	-	n/a	n/a
Absolute Return	7,616,883	7,148,863	-	Quarterly	60-65 days
Absolute Return	284,345	1,089,847	-	Quarterly	45 days
Absolute Return	2,010,940	-	-	n/a	n/a
Commodities	9,285,927	9,372,345	3,663,630	n/a	n/a
	<u>\$ 73,662,579</u>	<u>\$ 37,885,737</u>	<u>\$ 7,755,748</u>		

Global Fixed Income includes investments in private funds that invest in mezzanine securities issued by lower middle market companies in North America. The investments consist of subordinated debt combined with equity features such as convertible debt, preferred stock or warrants. Underlying investments are valued quarterly and annually and have restricted liquidity provisions.

United State Equity and International Equity funds include long-term investments in domestic securities and foreign securities, respectively. In this category, units were priced daily but the fund manager with certain liquidity restrictions imposed on participants.

Private equity includes investments in funds of funds holding underlying positions in funds owning private assets. Underlying investments are valued quarterly and annually and have restrictive liquidity provisions. Investing in private equity provides diversification, growth potential, and wider market access to the overall portfolio.

**JEWISH FEDERATION OF ST. LOUIS**  
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**NOTE 15 FAIR VALUE MEASUREMENTS (CONTINUED)**

Absolute Return funds invest in diversified portfolios designed to provide a less correlated source of return than fixed income and equity strategies. The strategy is implemented with a wide array of financial instruments, both domestic and global, including equities, fixed income and derivatives. Managers may leverage portfolios, sell financial instruments short, and/or invest selectively in illiquid investments.

Commodities take positions in a variety of commodities, commodity futures, as well as equity securities closely correlated with the performance of such assets, including energy related companies. Investing in commodities provides additional diversification as well as a hedge against inflation. In this category, units were priced daily but the fund manager with certain liquidity restrictions imposed on participants.

**NOTE 16 ENDOWMENT**

The Federation's endowment consists of approximately 250 individual funds established for a variety of purposes. Its endowment includes both donor-restricted funds and funds designated by the board of directors to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. Certain donor contributions restricted for specific purpose or time are considered by the board of directors as quasi-endowments and are included in temporarily restricted endowments.

Endowment net asset activity and type of fund for the years ended December 31, 2016 and 2015:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment Net Assets, December 31, 2014	\$ 44,122,898	\$ 20,358,133	\$ 22,574,968	\$ 87,055,999
Earnings:				
Interest and Dividends, Net of Fees	1,012,497	584,464	-	1,596,961
Realized Gains	660,829	608,842	-	1,269,671
Unrealized Losses	<u>(2,975,775)</u>	<u>(2,605,058)</u>	-	<u>(5,580,833)</u>
Total Investment Returns	(1,302,449)	(1,411,752)	-	(2,714,201)
Contributions	3,306,931	309,680	733,845	4,350,456
Appropriations for Expenditure	<u>(4,354,102)</u>	<u>(2,043,644)</u>	-	<u>(6,397,746)</u>
Endowment Net Assets, December 31, 2015	41,773,278	17,212,417	23,308,813	82,294,508
Earnings:				
Interest and Dividends, Net of Fees	701,099	343,902	-	1,045,001
Realized Losses	(1,761,359)	(1,485,422)	-	(3,246,781)
Unrealized Gains	<u>4,494,150</u>	<u>3,962,515</u>	-	<u>8,456,665</u>
Total Investment Returns	3,433,890	2,820,995	-	6,254,885
Contributions	6,214,213	47,272	3,234,674	9,496,159
Appropriations for Expenditure	<u>(4,924,688)</u>	<u>(1,223,788)</u>	-	<u>(6,148,476)</u>
Endowment Net Assets, December 31, 2016	<u>\$ 46,496,693</u>	<u>\$ 18,856,896</u>	<u>\$ 26,543,487</u>	<u>\$ 91,897,076</u>

**JEWISH FEDERATION OF ST. LOUIS**  
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**NOTE 16 ENDOWMENT (CONTINUED)**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment Fund Net Assets by Type of Fund as of December 31, 2015:				
Donor-Restricted Endowment Funds	\$ -	\$ 6,532,951	\$ 23,308,813	\$ 29,841,764
Board Restricted Endowment Funds	41,773,278	10,679,466	-	52,452,744
Total Endowment Funds	<u>\$ 41,773,278</u>	<u>\$ 17,212,417</u>	<u>\$ 23,308,813</u>	<u>\$ 82,294,508</u>
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment Fund Net Assets by Type of Fund as of December 31, 2016:				
Donor-Restricted Endowment Funds	\$ -	\$ 8,690,069	\$ 26,543,487	\$ 35,233,556
Board Restricted Endowment Funds	46,496,693	10,166,827	-	56,663,520
Total Endowment Funds	<u>\$ 46,496,693</u>	<u>\$ 18,856,896</u>	<u>\$ 26,543,487</u>	<u>\$ 91,897,076</u>

From time to time, the fair value of assets associated with individual donor-restricted endowments may fall below the level that the donor requires the Federation to retain as a fund of perpetual duration. When this occurs, in accordance with generally accepted accounting principles, deficiencies of this nature are reported in unrestricted net assets. However, at December 31, 2016 and 2015, no such deficiencies occurred.

**Return Objectives and Risk Parameters**

The primary investment objective of the portfolio is an emphasis on capital appreciation with modest current income. The portfolio seeks to maximize potential total return consistent with minimizing overall volatility in the context of these guidelines. The total rate of return for individual investment styles will be compared to their appropriate index.

**Spending Policy**

The Federation has a policy of appropriating for distribution each year 5% of its endowment fund's average fair value over the prior eight quarters through the calendar year-end proceeding the calendar year prior to the year distribution is planned. In establishing this policy, the Federation considered the long-term expected return on its endowment.

**JEWISH FEDERATION OF ST. LOUIS  
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**NOTE 17 RESTRICTIONS AND LIMITATIONS ON NET ASSET BALANCES**

Restricted net assets at December 31 consist of the following:

	Temporarily Restricted		Permanently Restricted	
	2016	2015	2016	2015
Gifts and Other Unexpected Revenues and Grants Available for:				
Acquisition of Building and Equipment	\$ 136,923	\$ 136,923	\$ -	\$ -
Pledges Restricted for Subsequent Year	574,717	416,254	-	-
Other Time and Purpose Restricted Funds	19,696,132	18,181,699	26,543,487	23,308,813
Donor Annuities	675,763	771,160	-	-
Total Donor Restricted Net Assets	<u>\$ 21,083,535</u>	<u>\$ 19,506,036</u>	<u>\$ 26,543,487</u>	<u>\$ 23,308,813</u>

**NOTE 18 PRIOR PERIOD ADJUSTMENT**

The Federation determined that an adjustment was required to the prior period consolidated financial statements as a result of the allocation payable amount recorded in error beginning in years prior to 2015 and flowing through 2015. This prior period adjustment relates to the national and international allocations for Jewish Federation of North America (JFNA) in that the amount recorded as payable to JFNA exceeded the balance that JFNA records as owed to them. This difference was adjusted to restate the beginning of the year, January 1, 2015 balances to show a new asset account for an allocation paid in advance, a reduction of the allocation payable account and an increase in net assets (unrestricted). As a result, the end of the year December 31, 2015 ending balances were adjusted accordingly as follows:

	Allocation Paid In Advance	Allocation Payable	Net Assets
January 1, 2015, Beginning of Year as Previously Reported	\$ -	\$ 798,577	\$ 120,670,842
Prior Period Adjustment	1,528,038	(671,684)	2,199,722
January 1, 2015, Beginning of Year as Restated	1,528,038	126,893	122,870,564
Change in Net Assets for 2015 (Unaffected by Adjustment)	-	-	(9,081,163)
2015 Account Activity (Unaffected by Adjustment)	20,077	(105,994)	-
December 31, 2015, End of Year as Restated	<u>\$ 1,548,115</u>	<u>\$ 20,899</u>	<u>\$ 113,789,401</u>

**JEWISH FEDERATION OF ST. LOUIS**  
**APPROPRIATIONS TO BENEFICIARY AND OTHER AGENCIES**  
**YEARS ENDED DECEMBER 31, 2016 AND 2015**  
**(SEE INDEPENDENT AUDITORS' REPORT)**

	2016		2015	
	Unrestricted Allocation	Strategic Program Grants	Unrestricted Allocation	Strategic Program Grants
Amir	\$ -	\$ -	\$ -	\$ 40,130
Anti-Defamation League	-	-	-	200
B'nai B'rith Hillel Foundation	167,042	67,450	167,042	56,466
Central Agency for Jewish Education of St. Louis	-	-	-	(2,274)
Chabad on Campus	-	36,992	-	36,992
Community Aging Corporation	69,887	-	69,887	-
Congregations	-	32,000	-	42,000
Day School Funding Pool:				
Bais Yaakov	27,750	-	18,750	-
H. F. Epstein Hebrew Academy	101,000	2,250	109,545	-
Saul Mirowitz Community Day School	175,500	-	178,000	16,000
Torah Prep School	194,500	-	186,500	-
RAVSAK	22,875	-	13,728	-
The Gladys & Henry Crown Center for				
Senior Living	-	67,650	-	67,650
Inclusion Mini Grants	-	86,350	-	48,492
Interfaith Mission	-	-	-	-
Internship Program	-	-	-	22,144
Innovation Grants	-	7,226	-	41,184
Jewish Community Center	991,405	370,009	991,405	425,638
Jewish Community Relations Council	285,055	56,284	285,055	1,500
Jewish Family and Children's Services	329,603	184,102	329,603	210,381
Jewish Federations of North America:				
Domestic Agencies	-	225,247	-	240,797
Overseas Agencies	-	659,170	-	612,371
Jewish Student Union	-	33,000	-	33,000
MERS/ Goodwill Industries	20,952	47,955	41,904	-
Next Dor	-	-	-	55,000
Nishmah	-	-	-	-
Sherut Leumi	-	30,000	-	30,000
St. Louis Jewish Light	77,170	-	77,170	3,500
St. Louis Kollel	-	15,000	-	15,000
	<u>\$ 2,462,739</u>	<u>\$ 1,920,685</u>	<u>\$ 2,468,589</u>	<u>\$ 1,996,171</u>

**JEWISH FEDERATION OF ST. LOUIS**  
**SCHEDULE OF FUNCTIONAL EXPENSES**  
**YEAR ENDED DECEMBER 31, 2016**  
**(SEE INDEPENDENT AUDITORS' REPORT)**

Year Ended December 31, 2016	Other Program Expenses				Operating Expenses						2016 Total
	Planning and Allocation	Community Development	Holocaust Museum/ Community Library	Total Program	Philanthropy	Marketing and Communication	Building Operations	Manage- ment and general	Board Controlled		
Salary	\$ 519,531	\$ 1,138,611	\$ 215,704	\$ 1,873,846	\$ 1,046,948	\$ 353,589	\$ 178,123	\$ 709,425	\$ -	\$ 4,161,931	
Medical and Dental	58,906	120,287	27,075	206,268	103,941	43,937	27,000	64,899	-	446,045	
Retirement Expenses (Defined Benefit Plan)	56,224	77,953	37,736	171,913	51,553	10,386	14,845	35,985	-	284,682	
Retirement Expenses (Defined Contribution Plan)	34,532	61,982	27,406	123,920	62,063	12,525	14,732	55,536	-	268,776	
Payroll Taxes	34,467	80,995	16,232	131,694	74,143	26,491	12,228	49,174	-	293,730	
<b>Total Compensation</b>	<b>703,660</b>	<b>1,479,828</b>	<b>324,153</b>	<b>2,507,641</b>	<b>1,338,648</b>	<b>446,928</b>	<b>246,928</b>	<b>915,019</b>	<b>-</b>	<b>5,455,164</b>	
Professional Fees	124,704	323,124	53,791	501,619	73,115	209,268	5,913	273,295	175,229	1,238,439	
Missions	72,380	94,491	-	166,871	13,778	-	-	15,576	-	196,225	
IT Services	21,154	70,598	33,578	125,330	42,812	-	-	41,721	-	209,863	
Travel - Local	1,277	12,954	3,969	18,200	1,917	112	503	6,498	277	27,507	
Supplies and Equipment Maintenance	6,394	28,826	6,370	41,590	9,804	12,548	31,667	103,376	-	198,985	
Marketing and Communication	2,228	653,835	79,552	735,615	427,752	272,597	-	20,330	6,975	1,463,269	
Events and Functions	14,528	303,819	35,714	354,061	33,614	8,714	542	69,608	-	466,539	
Subscriptions and Dues	5,856	50,734	1,623	58,213	6,412	1,405	118	9,972	-	76,120	
Awards/Grants/Scholarships	30,040	224,968	3,275	258,283	(205)	450	-	15,200	-	273,728	
Postage/Shipping	1,059	9,752	5,714	16,525	16,998	12,318	18	8,557	-	54,416	
Telephone	989	296	-	1,285	-	-	24,359	3,477	-	29,121	
Utilities	-	-	-	-	-	-	62,392	-	-	62,392	
Building Operations	-	-	9,932	9,932	-	-	91,429	22,589	-	123,950	
Occupancy	83,192	277,636	132,050	492,878	168,364	-	-	102,974	-	764,216	
Liability Insurance	2,864	10,883	-	13,747	5,728	8,966	11,572	37,803	-	77,816	
Miscellaneous	431	142	4,895	5,468	2,069	-	-	75,548	327	83,412	
Interest Expense	251,805	-	-	251,805	-	-	-	40,694	-	292,499	
Stock/Credit Card Fees	-	-	-	-	3,982	-	-	-	-	3,982	
Bad Debt Expense	-	-	-	-	54,475	-	-	-	-	54,475	
Depreciation	12,440	93,297	-	105,737	24,879	9,330	155,494	15,549	-	310,989	
Inter-Company Billings	-	366,140	-	366,140	(366,140)	(982,636)	(630,935)	(404,242)	-	(2,017,813)	
	1,335,001	4,001,323	694,616	6,030,940	1,858,002	-	-	1,373,544	182,808	9,445,294	
Allocations	7,066,733	-	-	7,066,733	-	-	-	-	8,212,838	15,279,571	
<b>Total Functional Expenses</b>	<b>\$ 8,401,734</b>	<b>\$ 4,001,323</b>	<b>\$ 694,616</b>	<b>\$ 13,097,673</b>	<b># \$ 1,858,002</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,373,544</b>	<b>\$ 8,395,646</b>	<b>\$ 24,724,865</b>	

**JEWISH FEDERATION OF ST. LOUIS**  
**SCHEDULE OF FUNCTIONAL EXPENSES**  
**YEAR ENDED DECEMBER 31, 2015**  
**(SEE INDEPENDENT AUDITORS' REPORT)**

Year Ended December 31, 2015	Other Program Expenses			Operating Expenses					2015 Total
	Planning and Allocation	Community Development	Holocaust Museum/Community Library	Philanthropy	Marketing and Communication	Building Operations	Management and general	Board Controlled	
Salary	\$ 509,435	\$ 634,187	\$ 274,927	\$ 1,189,781	\$ 316,547	\$ 154,832	\$ 595,095	\$ -	\$ 3,674,804
Medical and Dental	52,240	67,787	38,872	129,566	44,184	31,997	50,135	-	414,781
Retirement Expenses (Defined Benefit Plan)	90,516	106,018	66,596	125,175	15,214	32,777	43,670	-	479,966
Retirement Expenses (Defined Contribution Plan)	11,682	33,806	5,658	27,037	3,442	2,045	13,856	-	97,526
Payroll Taxes	30,884	47,752	20,672	75,979	20,854	10,050	40,528	-	246,719
<b>Total Compensation</b>	<b>694,757</b>	<b>889,550</b>	<b>406,725</b>	<b>1,547,538</b>	<b>400,241</b>	<b>231,701</b>	<b>743,284</b>	<b>-</b>	<b>4,913,796</b>
Legal Fees	-	665	630	21,152	-	315	58,643	22,185	103,590
Audit and Accounting Services	-	5,000	32,000	-	-	-	53,038	31,683	121,721
Consultants	168,360	169,484	8,705	78,067	184,699	4,553	120,272	-	734,140
IT Intercompany	-	-	18,217	-	-	-	-	-	18,217
Indep Contractors and Temporary Staff	-	16,207	447	32,193	11,066	58,391	13,111	-	131,415
IT Consulting Support	4,750	48	-	164,500	400	-	127,779	-	297,477
Administrative Fees	-	-	-	-	-	-	2,628	25	2,653
Conferences	9,169	9,429	16,642	10,741	240	-	30,617	-	76,838
Local and Annual Meeting Expenses	12,782	45,105	103,193	189,694	5,348	26	38,134	1,303	395,585
Missions	103,284	-	-	35,901	-	-	2,768	-	141,953
Travel	1,542	12,674	5,186	2,646	118	573	6,455	-	29,194
Supplies	4,242	3,265	32,281	12,093	2,253	27,653	23,664	255	105,706
Equipment and IT Support, Licenses and Maintenance	-	1,246	7,437	-	8,452	30,253	31,219	-	78,607
Printing and Promotions	6,715	31,798	82,449	34,287	231,866	47	25,930	-	413,092
Books, Publications and Subscriptions	5,700	29,281	1,726	2,107	1,450	100	10,079	-	50,443
Awards, Grants and Scholarships	195	47,451	3,942	6,281	4,935	-	5,495	-	68,299
Telephone	795	846	-	-	-	23,695	3,945	-	29,281
Postage and Shipping	416	5,649	7,729	15,514	9,283	(12)	8,217	50	46,846
Utilities	-	-	-	-	-	66,699	-	-	66,699
Building and Ground Maintenance	-	-	8,392	-	-	132,098	-	-	140,490
Occupancy	24,981	74,058	189,500	99,921	36,669	49,508	39,886	-	514,523
Liability Insurance	-	6,423	-	-	10,239	16,413	38,695	-	71,770
Miscellaneous	-	24	128	443	-	-	21,069	147	21,811
Interest Expense	-	-	-	-	-	-	367,627	-	367,627
Brokerage Costs	-	-	-	4,514	-	-	-	-	4,514
Intercompany Charges	-	-	-	-	(52,140)	(485,657)	(50,217)	-	(588,014)
<b>Total Operating Expenses</b>	<b>1,037,688</b>	<b>1,348,203</b>	<b>925,329</b>	<b>2,257,592</b>	<b>855,119</b>	<b>156,356</b>	<b>1,722,338</b>	<b>55,648</b>	<b>8,358,273</b>
Depreciation	14,021	15,566	19,901	55,959	20,712	151,933	22,384	-	300,476
Provision for Uncollectible Pledges	-	-	-	-	-	-	154,000	-	154,000
Allocations	7,609,745	-	-	-	-	-	-	3,779,005	11,388,750
<b>Total Functional Expenses</b>	<b>\$ 8,661,454</b>	<b>\$ 1,363,769</b>	<b>\$ 945,230</b>	<b>\$ 2,313,551</b>	<b>\$ 875,831</b>	<b>\$ 308,289</b>	<b>\$ 1,898,722</b>	<b>\$ 3,834,653</b>	<b>\$ 20,201,499</b>

**JEWISH FEDERATION OF ST. LOUIS**  
**CONSOLIDATING SCHEDULE OF FINANCIAL POSITION**  
**DECEMBER 31, 2016**  
**(SEE INDEPENDENT AUDITORS' REPORT)**

	Jewish Federation of St. Louis	Supporting Foundations	Total Before Eliminations	Eliminations	Consolidated Total
<b>ASSETS</b>					
Cash and Cash Equivalents	\$ 676,762	\$ 388,290	\$ 1,065,052	\$ -	\$ 1,065,052
Receivables:					
Campaign Pledges, Net of Allowance	1,238,943	-	1,238,943	-	1,238,943
Accrued Interest	17,462	-	17,462	-	17,462
Other	382,679	24,204	406,883	-	406,883
Prepaid Expenses	170,114	-	170,114	-	170,114
Allocations Paid In Advance	1,500,000	-	1,500,000	-	1,500,000
Building and Equipment, Net	2,844,567	278,664	3,123,231	-	3,123,231
Notes Receivable	7,673,437	1,000,000	8,673,437	-	8,673,437
Contributions Receivable, Net	1,426,403	5,924,938	7,351,341	-	7,351,341
Long-Term Investments	100,768,838	37,496,925	138,265,763	-	138,265,763
	<u>\$ 116,699,205</u>	<u>\$ 45,113,021</u>	<u>\$ 161,812,226</u>	<u>\$ -</u>	<u>\$ 161,812,226</u>
<b>LIABILITIES AND NET ASSETS</b>					
<b>LIABILITIES</b>					
Accounts Payable:					
Beneficiary Agencies	\$ 2,083,296	\$ -	\$ 2,083,296	\$ -	\$ 2,083,296
The Jewish Federations of North America	51,986	-	51,986	-	51,986
Other	234,541	-	234,541	-	234,541
Grants Payable	470,733	3,946,735	4,417,468	-	4,417,468
Accrued Expense	554,522	-	554,522	-	554,522
Accrued Pension Obligation	2,810,500	-	2,810,500	-	2,810,500
Obligations to Beneficiaries Under					
Split-Interest Agreements	1,764,803	-	1,764,803	-	1,764,803
Line of Credit	617,871	-	617,871	-	617,871
Note Payable	7,613,437	-	7,613,437	-	7,613,437
Funds Held in Custody for Others:					
Pooled Investments	16,731,005	-	16,731,005	-	16,731,005
Split-Interest Agreements	354,808	-	354,808	-	354,808
Passport to Israel	647,177	-	647,177	-	647,177
Other	956,867	-	956,867	-	956,867
Total Liabilities	<u>34,891,546</u>	<u>3,946,735</u>	<u>38,838,281</u>	<u>-</u>	<u>38,838,281</u>
<b>NET ASSETS</b>					
Unrestricted:					
Undesignated:					
Net Investment in Building and Equipment	2,844,567	278,664	3,123,231	-	3,123,231
Undesignated	(7,134,241)	-	(7,134,241)	-	(7,134,241)
Board-Controlled Endowments and Other:					
Philanthropic Funds	8,409,490	-	8,409,490	-	8,409,490
Board Designated as Endowment	8,463,287	-	8,463,287	-	8,463,287
Board Designated as Future Use	27,878,555	27,352	27,905,907	-	27,905,907
Other	283,779	34,295,470	34,579,249	-	34,579,249
Total Unrestricted	<u>40,745,437</u>	<u>34,601,486</u>	<u>75,346,923</u>	<u>-</u>	<u>75,346,923</u>
Restricted:					
Temporarily	21,083,535	-	21,083,535	-	21,083,535
Permanently	19,978,687	6,564,800	26,543,487	-	26,543,487
Total Net Assets	<u>81,807,659</u>	<u>41,166,286</u>	<u>122,973,945</u>	<u>-</u>	<u>122,973,945</u>
Total Liabilities and Net Assets	<u>\$ 116,699,205</u>	<u>\$ 45,113,021</u>	<u>\$ 161,812,226</u>	<u>\$ -</u>	<u>\$ 161,812,226</u>



**JEWISH FEDERATION OF ST. LOUIS  
CONSOLIDATING SCHEDULE OF ACTIVITIES  
YEAR ENDED DECEMBER 31, 2016  
(SEE INDEPENDENT AUDITORS' REPORT)**

	Jewish Federation of St. Louis				Supporting Foundations			Eliminating Entries	Consolidated Total			
	Unrestricted	Restricted		Total	Unrestricted	Restricted	Total		Unrestricted	Restricted		Total
		Temporarily	Permanently							Temporarily	Permanently	
<b>REVENUES, GAINS, AND OTHER SUPPORT</b>												
Pledges:												
Regular Campaign:												
Pledges Received in the Current Year	\$ 9,160,032	\$ 2,502	\$ -	\$ 9,162,534	\$ -	\$ -	\$ -	\$ -	\$ 9,160,032	\$ 2,502	\$ -	\$ 9,162,534
Pledges Received in the Prior Year	416,254	(416,254)	-	-	-	-	-	-	416,254	(416,254)	-	-
Pledges Restricted for Subsequent Year	-	572,717	-	572,717	-	-	-	-	-	572,717	-	572,717
Total Regular Campaign	9,576,286	158,965	-	9,735,251	-	-	-	-	9,576,286	158,965	-	9,735,251
Annual Campaign: Designated	5,000	4,500	-	9,500	-	-	-	-	5,000	4,500	-	9,500
Total Annual Campaign	9,581,286	163,465	-	9,744,751	-	-	-	-	9,581,286	163,465	-	9,744,751
Other Campaigns	68,015	-	-	68,015	-	-	-	-	68,015	-	-	68,015
Friends of Holocaust Campaign	210,701	-	-	210,701	-	-	-	-	210,701	-	-	210,701
Friends of the Saul Brodsky Library Campaign	12,655	-	-	12,655	-	-	-	-	12,655	-	-	12,655
Less: Amounts Derived from Board-Controlled Funds	(1,338,932)	-	-	(1,338,932)	(949,444)	-	(949,444)	-	(2,288,376)	-	-	(2,288,376)
Net Campaigns	8,533,725	163,465	-	8,697,190	(949,444)	-	(949,444)	-	7,584,281	163,465	-	7,747,746
Contributions, Bequests and Gifts	3,175,307	724,494	69,473	3,969,274	6,626,505	3,165,201	9,791,706	-	9,801,812	724,494	3,234,674	13,760,980
Government Grants	195,852	-	-	195,852	-	-	-	-	195,852	-	-	195,852
United Way of Greater St. Louis, Inc.	162,878	-	-	162,878	-	-	-	-	162,878	-	-	162,878
Other Grants	371,868	99,000	-	470,868	-	-	-	-	371,868	99,000	-	470,868
Services to Beneficiary Agencies	73,551	-	-	73,551	-	-	-	-	73,551	-	-	73,551
Other Income	327,066	-	-	327,066	-	-	-	-	327,066	-	-	327,066
Investment Income	567,386	343,902	(595)	910,693	1,367,759	595	1,368,354	-	1,935,145	343,902	-	2,279,047
Net Gain on Investments	2,734,566	2,477,094	(36,311)	5,175,349	3,467,260	36,311	3,503,571	-	6,201,826	2,477,094	-	8,678,920
Change in Value of Split-Interest Agreements	-	59,572	-	59,572	-	-	-	-	-	59,572	-	59,572
Net Assets Released from Restrictions:												
Program	1,491,455	(1,523,190)	31,735	-	31,735	(31,735)	-	-	1,523,190	(1,523,190)	-	-
Other	779,775	(779,775)	-	-	-	-	-	-	779,775	(779,775)	-	-
Reclassification from Board-Controlled												
Endowments, Net	(12,912)	12,937	-	25	(25)	-	(25)	-	(12,937)	12,937	-	-
Total Revenues, Gains, and Other Support	18,400,517	1,577,499	64,302	20,042,318	10,543,790	3,170,372	13,714,162	-	28,944,307	1,577,499	3,234,674	33,756,480
<b>APPROPRIATIONS AND PROGRAM EXPENSES</b>												
Appropriations:												
Unrestricted:												
Local Agencies	2,462,739	-	-	2,462,739	-	-	-	-	2,462,739	-	-	2,462,739
Israel and Overseas	1,699,176	-	-	1,699,176	-	-	-	-	1,699,176	-	-	1,699,176
National Agencies	116,451	-	-	116,451	-	-	-	-	116,451	-	-	116,451
Strategic Program Grants:												
Ensuring the Jewish Future	293,681	-	-	293,681	-	-	-	-	293,681	-	-	293,681
Caring for Jews in Need - Domestic	649,715	-	-	649,715	-	-	-	-	649,715	-	-	649,715
Caring for Jews in Need - Overseas	659,171	-	-	659,171	-	-	-	-	659,171	-	-	659,171
Community Engagement	318,118	-	-	318,118	-	-	-	-	318,118	-	-	318,118
Jewish Federation of North America - Dues	358,535	-	-	358,535	-	-	-	-	358,535	-	-	358,535
Reserve Fund	17,256	-	-	17,256	-	-	-	-	17,256	-	-	17,256
Endowment and Foundation Distributions:												
Beneficiary and Other Local Agencies	989,506	-	-	989,506	635,800	-	635,800	-	1,625,306	-	-	1,625,306
National Agencies	153,751	-	-	153,751	5,485,764	-	5,485,764	-	5,639,515	-	-	5,639,515
Distributions to Charitable Organizations	730,182	-	-	730,182	704,726	-	704,726	-	1,434,908	-	-	1,434,908
Other Campaigns	5,000	-	-	5,000	-	-	-	-	5,000	-	-	5,000
Other Program Expenses:												
Planning and Appropriations	1,335,001	-	-	1,335,001	-	-	-	-	1,335,001	-	-	1,335,001
Community Development	4,001,323	-	-	4,001,323	-	-	-	-	4,001,323	-	-	4,001,323
Holocaust Museum and Community Library	694,616	-	-	694,616	-	-	-	-	694,616	-	-	694,616
Total Appropriations and Program Expenses	14,484,221	-	-	14,484,221	6,826,290	-	6,826,290	-	21,310,511	-	-	21,310,511
<b>OPERATING EXPENSES</b>												
Philanthropy	1,858,002	-	-	1,858,002	-	-	-	-	1,858,002	-	-	1,858,002
Management and General	1,373,544	-	-	1,373,544	182,808	-	182,808	-	1,556,352	-	-	1,556,352
Total Operating Expenses	3,231,546	-	-	3,231,546	182,808	-	182,808	-	3,414,354	-	-	3,414,354
Total Appropriations and Expenses	17,715,767	-	-	17,715,767	7,009,098	-	7,009,098	-	24,724,865	-	-	24,724,865
Changes in Net Assets Before Pension Changes	684,750	1,577,499	64,302	2,326,551	3,534,692	3,170,372	6,705,064	-	4,219,442	1,577,499	3,234,674	9,031,615
Pension Related Change Other than												
Net Periodic Cost, Net Loss	152,929	-	-	152,929	-	-	-	-	152,929	-	-	152,929
Changes in Net Assets	837,679	1,577,499	64,302	2,479,480	3,534,692	3,170,372	6,705,064	-	4,372,371	1,577,499	3,234,674	9,184,544
Net Assets at Beginning of Year	39,907,758	19,506,036	19,914,385	79,328,179	31,066,794	3,394,428	34,461,222	-	70,974,552	19,506,036	23,308,813	113,789,401
Net Assets at End of Year	\$ 40,745,437	\$ 21,083,535	\$ 19,978,687	\$ 81,807,659	\$ 34,601,486	\$ 6,564,800	\$ 41,166,286	\$ -	\$ 75,346,923	\$ 21,083,535	\$ 26,543,487	\$ 122,973,945